



# One name, many benefits

The British Valve & Actuator Association is the UK trade body for manufacturers, distributors and repairers of valves, actuators and related products. See how becoming a member could boost your business at every level.



British Valve & Actuator Association

## *Our mission*

To create value for our members by providing excellent business networks, new business opportunities, industry recognised training, technical expertise and influence.

# Boosting your business

At BVAA we work hard to give our members a competitive edge.  
The main features of membership are:

## Business Development Events

Our partnership with NOF Energy allows you to meet large contractors and new customers

## BVAA Desktop Exhibitions

Demonstrate products to top buyers

## Free entry to BVAA Buyers Guide

DVD and online product sourcing portal promoted world wide



## Valve industry events

Conferences, seminars, golf days and social events

## Free Technical Advice

Benefit from the 50+ years experience of BVAA's Technical Consultant

## Standards Updates

Be the first to hear of confirmed and proposed standards changes with BVAA technical 'hot spots'

## Technical Working Groups

Influence the content of valve and actuator standards

## Free Industry Guides and Directives

Guidance on all relevant European technical directives

## Industry leading training

Large discounts for members on our independent valve and actuator training

## Business Shield Support Helpline

Free advice on everything from employment law to VAT

## Support in all areas from the BVAA team

We exist to support our members

## Weekly e-newsletter

Latest news and contract / business opportunities

## Editorial in Valve User Magazine

Free editorial in each quarterly issue

## Subsidised advertising opportunities

## Plus

Assistance producing your editorial and promoting your news

## FREE Market Forecast Reports

Detailed five year industry forecasts by region, industry and product type

## Representation at International Exhibitions

Including the BVAA British Pavilion at Valve World Europe

"BVAA provided us with invaluable support and great service at the Valve World Exhibition in Dusseldorf"

Lucy Overy, Maher Ltd.

## Sales and Marketing Benefits

Your sales and marketing teams will love being a BVAA member:

Meet those who buy and specify valves and actuators

Get your PR in front of the right people

Receive live enquiries

Get accurate and relevant industry data

"BVAA's views have been essential in helping the UK formulate responses to European legislation."

Rob Bartlett, Director, BVAA

## Technical Benefits

Your engineering and technical teams will love being a BVAA member:

Inform your teams through:

Free technical advice from our Technical Consultant

Industry leading training from BVAA experts

Stay on top of standards news

Be the first to hear of changes through our technical updates

Or even influence standards content by joining BVAA's working groups

"BVAA's technical assistance has proved to be extremely valuable to our business."

Peter Everett, HSP

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## Industry Leading Training

Develop the skills of your business and motivate your teams through our courses.

Subjects include: Introduction to Valves, Introduction to Actuators, Control Valves, Joint Integrity, Safety Valves, SILs, PED & ATEX, Fluid Sealing, Diaphragm Valves, Valve Metallurgy

Technically knowledgeable speakers with real industry experience

Comprehensive training materials

Free Valve Users' Manual worth £50!

Bespoke and In-house courses also available

Find out more about all the ways your business could benefit with the BVAA. For a no obligation discussion:

Call **01295 221 270**  
Email **[enquiry@bvaa.org.uk](mailto:enquiry@bvaa.org.uk)**  
Visit **[bvaa.org.uk](http://bvaa.org.uk)**

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### *BVAA Training*

“An expertly explained valve training course from a trainer with fantastic knowledge and experience”

*Cameron*

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### *BVAA Membership*

“As members of The BVAA we really feel like part of a community, networking among our peers is great for business and also increases our industry knowledge”

*Tim Guest, Director, Zoedale plc*

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