

Desktop Exhibitions

Solve your Procurement Issues!



Are you a major buyer of valves, actuators and related products?

Do you want to meet a number of industry suppliers in the convenience of your own offices?

Why not let the BVAA arrange a zero-cost, no hassle, Desktop Exhibition - allowing you and your staff to talk with a range of BVAA members and get 'hands on' experience of their products and materials.

- Save Time
- Save Money
- Broaden Choice
- Enhance Quality
- Improve Product Knowledge



What are Desktop Exhibitions?

For many years, the British Valve & Actuator Association (BVAA) has organised desktop exhibitions at customers' premises. They are an efficient way for valve and actuator users and specifiers to find out about the latest product developments and meet potential new suppliers, in the comfort and convenience of their own offices. You can specify which suppliers exhibit from over 180 BVAA members.

ZERO COST ✓

YOU HOST ✓

NO HASSLE ✓

Hosts Include: Fluor | Score | Atkins | Worley Parsons | ConocoPhillips | BP | Wood Group | KBR | AMEC
EnQuest | Chrysaor | Bechtel | Nuvia | SNC | McDermott (CB&I) | SNC | Harbour Energy

Desktop Exhibitions

As a host, you can invite any number of staff to meet the exhibitors, from up-and-coming engineers and graduates to senior procurement experts.

The benefits of Desktop Exhibitions

- **Simplicity** - BVAA manage whole event.
- **Essential updates** for Procurement, Engineering, 'admin' and trainee staff.
- **Zero cost** - BVAA will pass on no costs, we will even provide lunch for your attendees.
- **Desktop-style & Rapid Set-up** - suppliers have one desk, samples of products and materials, one pull-up banner and one technical representative.
- **Time efficient** - approx. 2 hours, and usually between 11.30am-1.30pm.
- **Flexible premises** - can be held in training rooms, dining halls, foyers, workshops, etc.
- **Improve Knowledge** - of latest technological and mechanical innovations.
- **Convenience** - meet a range of suppliers at your own premises.
- **Face-to-face and hands-on** - users and specifiers learn about, or handle, the products they purchase/specify.
- **Number of exhibitors** to suit your venue.
- **Type of exhibitors** to suit your site, sector or latest project (i.e. oil/gas, nuclear, safety valves, aseptic service etc.)
- **Choose from over 180 BVAA Members** - including manufacturers, distributors, repairers, and other related products and services to the valve and actuator industry.
- **Procurement Policy** - promotes evidence of a fully-open procurement policy.

"...The desktop exhibition provides our suppliers with the forum to showcase their new and innovative products to our teams and encourages collaboration between the companies which can only benefit our customers..."

Scott B Will, Business Unit Director - Europe and Africa, Score Europe Ltd.



Free Complimentary Services

BVAA can arrange complimentary events to run alongside, such as:

- Industry leading training courses
- Technical help-desks
- Presentations on standards or directives, etc.

Contact our team to find out more

Email: Sophie@bvaa.org.uk or phone: 01295 221270



Scan to learn more