

bvaa.org.uk
valveuser.com



Stronger Together

Membership Benefits

Welcome

Our Vision

Your Team

Business Networks

Business Opportunities

Industry Recognised Training

Technical Expertise & Influence

Valveuser Magazine

Future Leaders Programme

Business Support

Membership Split

New Members' Discount

Membership Criteria

What our Members Say



Welcome

For 85 years, the British Valve and Actuator Association has, on a not-for-profit basis, supported the British valve industry and its supply chain with a package of essential services that are exclusive to our members and simply unavailable elsewhere.

We represent the interests of 170+ members, employing 10,000+ employees which contribute £3bn annually to the UK Market.



10,000+
Industry Jobs



170+
BVAA Members



£3bn Annual
Contribution



Tel: 01295 221 270



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Our Vision

To create value for our members by providing:



- Excellent business networks



- New business opportunities



- Industry recognised training



- Technical expertise and influence



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Your Team



Dave Godfrey
Chairman



Rob Bartlett
Director & CEO
rob@bvaa.org.uk



Karen Webb
Membership Development
Manager
karen@bvaa.org.uk



Sophie Keene
Events & General Manager
sophie@bvaa.org.uk



Jane Ward
Marketing & Communications
Manager
jane@bvaa.org.uk



Barbra Homer
Training Co-ordinator
barbra@bvaa.org.uk



Kim Wainwright
Accounts & Admin Co-ordinator
kim@bvaa.org.uk



Peter Dix
Principal Technical Consultant
& Chief Lecturer



Rob Boycott
Business Development
Consultant



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Business Networks

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BVAA Events



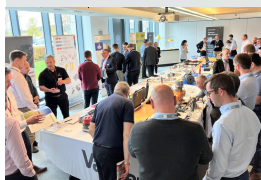
Regional Dinner & Supplier Day
February



Spring Conference & Golf Day
May



Annual Meetings & Gala Ball
November



Desktop Exhibitions at EPCs
Various Dates

Industry Events



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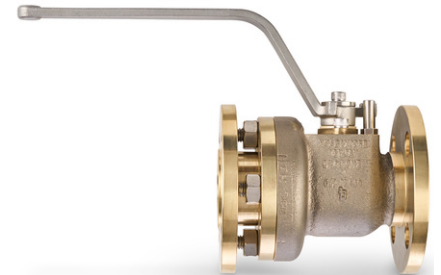
Business Opportunities



BVAA Members have access to new business opportunities via a busy calendar of events and exhibitions, promotion in Valveuser Magazine, advertising and sponsorship packages.

We also provide the following business opportunities:

- **Member Directory** on bvaa.org.uk
- **Sales leads and product enquiries** from bvaa.org.uk
- **'Link-up'** member newsletter
- **Global Market Forecast Tool** access
- **Global Valve Market Reports** access
- **Member Introductions** service
- **Member visits** promoted via social channels
- **'Meet the Member'** & **'New Member'** articles
- **Display products** at BVAA HQ training facility
- **Video Insights Page** - Content from members
- All current **member logos** displayed in Valveuser print magazines and selected exhibitions



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Industry Recognised Training

Classroom & Online Training

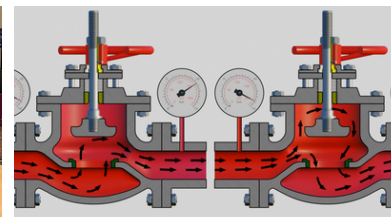
Suitable for everyone in the industry, from graduates and those starting out in the world of work, to experienced engineers looking for specialist and in-depth training.

Our training is delivered by some of the industry's most knowledgeable lecturers, and is independent of any particular brand or product type.

Courses are face-to-face at our Banbury HQ, online via Teams, or at your own premises.

Current Training Courses:

- Introduction to Valves*
- Introduction to Valve Actuators
- Control Valves*
- Safety Valves*
- Valves - Advanced Level*
- EU Directives for Valves*
- Safety Integrity Levels (SILs)*
- Online PED Refresher



Industry Leading, Independent Training



*CPD Certified

On-Site Training

Host valve and actuator training at your premises - save time, save money and increase profits!

Our technical experts can work with you to develop **NEW, BESPOKE COURSES**, or deliver our standard courses tailored to your specific needs.



Convenience



Save Money



Quality Training



Team Building



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Technical Expertise & Influence

Members have access to the industry's best technical support, advice, resources and can help shape the industry's future.

Shaping the Industry's Future

- BVAA is THE Industry Technical Authority.
- Technical advice, regular **Working Group** meetings (Valve, Actuator and Materials Working Groups) and **Technical Expert Groups** shaping new standards and legislation (Fugitive Emissions, Hydrogen, SILS etc.).
- Active collaboration with bodies such as API, BSI, CEN, ISO, IOGP, etc. to ensure development of relevant industry standards is rooted in our unrivalled technical expertise.
- Collective voice to address issues such as trade barriers, challenging sectors, difficult territories.

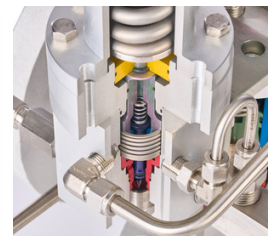
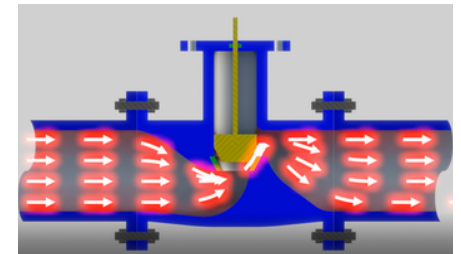
Expert Technical Support and Resources

- Free advice from technical experts.
- Regular 'Hot Spot' bulletins.
- Monthly technical reports.
- Free guides on EU Directives.

The Valve and Actuator Users' Manual Series

NEW Safety Valves Manual, published 2023.

Technical Support, Insight and Expertise



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Valveuser Magazine

Valveuser Magazine has been published since 2007 and remains the premier specialist journal for the Valve and Actuator Industry.

Primarily sent as an **e-magazine**, the BVAA has re-introduced **special print editions** for distribution at strategic trade shows and industry events.

Valveuser Magazine continues to be a **FREE publication**, and has a dedicated global readership.

- Editorial and advertising is reserved for **BVAA Members**.
- Members can submit up to **TWO free** articles per issue.
- Advertising starts at just **£200+VAT**.
- **Website banner advertising** available on BVAA and Valveuser websites.



- E-magazine sent to **4,000+** opted-in subscribers worldwide.
- Special print editions **3000+** copies.
- Distributed at major **exhibitions** and **industry events**.
- **valveuser.com** website has on approx. **8,000** page views per month and **4200+** articles.



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Future Leaders Programme

About

Launched in 2016, the 'FLP' is BVAA's bespoke programme developing talented individuals identified by their employers as potential future leaders of the British Valve and Actuator Industry.

Each year, candidates are nominated by a senior BVAA member-company executive, then an interview process will decide which candidates are accepted on the next cohort, with the programme starting in spring each year.

What does it cover?

Delegates will undertake a series of Personal Development courses, valve-industry experiences, arrange technical and commercial excellence presentations, receive free BVAA technical training and a range of visits to manufacturing centres, R&D and engineering excellence sites, refineries, power stations etc. as well as first-class networking opportunities.

BVAA will also support first-year professional registration. Qualifying delegates will attain a formal qualification recognised by the Chartered Management Institute. The programme closes with a formal presentation to the BVAA AGM.



Time
Management



Communication



Leadership



Confidence



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We also provide the following business support, exclusively available to members:



- **FREE** expert advice on **Tax, HR, H&S and legal matters.**
- **Recruitment support**, advertise vacancies for FREE on bvaa.org.uk.
- **Member of BVAA logo** to promote on all materials.
- **Membership Plaque** to display on-site.
- **Member Only area** - exclusive access to resources.
- **Member to Member Offers**
- **Member Directory** - add your brands, products, images, videos etc.
- **FREE hire** of BVAA HQ training facility.
- **Free website listing** of your **company webinars.**
- **Charity contribution** and promotion for published **BVAA Hatters.**



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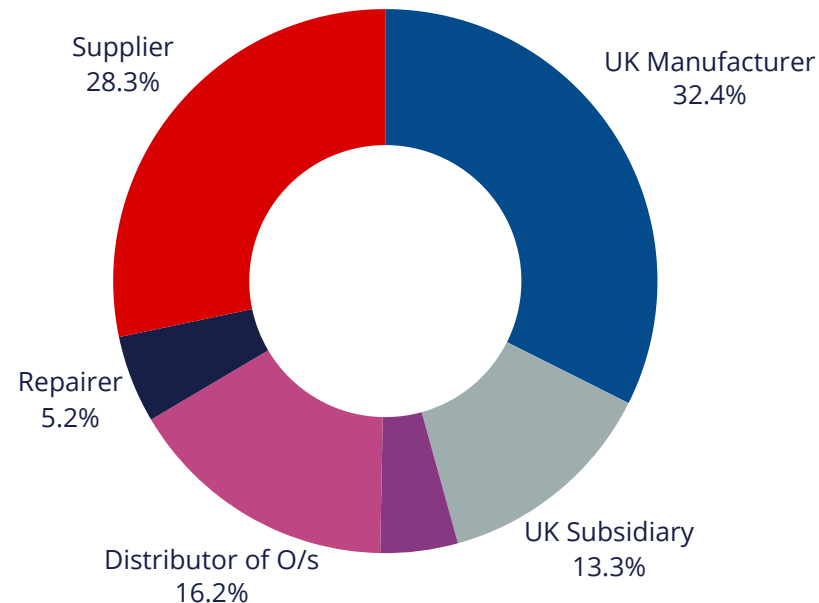
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Membership Split

Approx. membership split by primary activity.
Many members offer a range of products and services.



Your association is a '*community*' of members that all connect to the valve and actuator industry.

This is why BVAA has a wide range of members including:

- Manufacturers
- Distributors
- Repairers
- Testing
- Suppliers include:
 - Seals
 - Springs
 - Gaskets
 - Materials etc.



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New Members' Discount

**50%
OFF**

Join Today!

Enjoy **50% discount** on
First year's membership!*

**Discount only applies to new members.*



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Memorandum and
Articles of Association



Membership Application Form



Turnover Declaration Form

- Membership of the Association is open to companies registered in the UK who will subscribe to the BVAA Memorandum and Articles of Association, and who manufacture, distribute and/or repair industrial valves and/or actuators and/or related products.
- All applicants must have filed at least one set of formal UK accounts.

The Next Step

- Contact Rob Bartlett, Director and CEO, for a no obligation, initial discussion on 01295 221270.
- An appointment will then be made to visit your premises to explore fully the benefits of membership and learn about your business.
- A completed application form will be submitted to our Board for approval.
- We will contact you to confirm your membership, and you will have immediate access to all benefits upon payment of subscription.



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'Raising profile'

'Participating in standards work has allowed us to directly influence technical specifications & raise our profile with important customers'

**Peter Burnett,
Heap & Partners**



'Measurable return on investment'

'BVAA gives us a voice in shaping the industry's future, and a measurable return on investment from networking, training, technical support and new business opportunities.'

**Gareth Williams,
Valve Solutions Ltd**



'Great overview, any more would be too much, any less not enough! Felt I learnt a lot! Animations were great and real-world examples were helpful... Loved presentation notes handouts.'

**Member Delegate,
Introduction to Valves**

'Great selection of topics, a good mix of oil & gas industry updates and forward-looking energy transition topics. Particularly relevant to all attendees in my opinion.'

**Member Delegate,
Spring Conference 2023**



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